

**Grant County, Wisconsin
Orchard Manor
County-Owned, Skilled Nursing Facility (SNF) and Intermediate Care Facility (ICF)
Nurse Call System
Request for Proposal**

Base Bid: Wireless | Alternate Bid: Wired

1. Description

This Request for Proposal is issued by **Grant County** for the procurement of a new nurse call system to serve its **county-owned and operated long-term care campus (Orchard Manor)**, which includes:

- A **Skilled Nursing Facility (SNF)** licensed under Wisconsin DHS, Chapter 132
- An **Intermediate Care Facility (ICF)** licensed under Wisconsin DHS, Chapter 134

The selected solution must be appropriate for **both SNF and ICF environments**, recognizing differences in acuity, staffing models, and regulatory expectations.

This project is for Orchard Manor Nursing Home located at 8800 US Hwy 61, Lancaster, Wisconsin 53813 built in 1993. Orchard Manor is a two-story wood framed building with a partial basement.

Vendor may be considered “Partner” and Nursing Home considered as “County.”

2. Facility Overview

- Ownership: County-owned and operated
 - Facility Types:
 - Skilled Nursing Facility (SNF): **74; 75 resident rooms**
 - Intermediate Care Facility (ICF): **25; 13 resident rooms**
 - Configuration: **6 resident room hallways: 300, 400, 500, 600, 700, 800; and 3 administration hallways: 100, 200, 900**
 - **Existing nurse call system(s):** Jeron 7983- 570 system with Audio on 11/07/18.
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3. Bid Structure (Mandatory):

Partners shall submit proposals as follows:

3.1 Base Bid (Preferred): Wireless Nurse Call System

A wireless or wireless-dominant nurse call system capable of supporting **both SNF and ICF operations**.

3.2 Alternate Bid: Wired Nurse Call System

A fully hard-wired nurse call system submitted as a **separate alternate bid**.

Each bid must:

- Stand alone, be independently priced, identify applicability to **SNF, ICF, or both**
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Demonstration:

Please schedule a demonstration, (preferably in-person), date with Alesha Erdenberger by Monday, March 30, 2026 by 4pm. All demonstrations will need to be completed by Friday, April 30, 2026 by 4pm.

Onsite walkthrough:

An on-site walk through will take place at Orchard Manor on:
Thursday, March 25, 2026 at 1p.m. unless arranged with Owner on another time.

Timeline:

Monday, May 4, 2026 Emailed or sealed proposals due by 5 p.m. to
aerdenberger@co.grant.wi.gov & gpluemer@co.grant.wi.gov

Wednesday, May 13, 2026 Award of contract by the Orchard Manor/Farm Committee

Point of Contact

Orchard Manor Administrator is the owner representative and point of contact for Grant County during this RFP process:

Alesha M. Erdenberger
Orchard Manor Administrator
8800 US Hwy 61
Lancaster, WI 53813

Phone: (608) 723-1689
Email: aerdenberger@co.grant.wi.gov

Full RFP request

Contact Alesha M. Erdenberger for a full, detailed RFP for the nurse call project.
